ORBIS SICAV JAPAN EQUITY FUND FACT SHEET AT 31 OCTOBER 2011 YEN & EURO CLASSES



The Fund remains fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. This Fund offers an investment in Japanese equities through the following classes:

	Yen Class	Euro Class
Price	¥2,098	€14.37
Size	¥158 billion	€83 million
FX Rate	¥/\$ 78.19	\$/€ 1.3848
Minimum	\$50,000	
Load	None	
Dealing	Weekly (Thursday)	
Fee	0.5%-2.5% performance based	

Orbis SICAV Japan Equity (Yen)* is fully exposed to the Japanese yen. Load None Orbis SICAV Japan Equity (Euro) hedges its currency exposure into euro. Dealing Weekly (Thursday) Fee 0.5%-2.5% performance based		
Independent Ratings Standard &	Poor's AAA OBSR AA	
Portfolio	TRACK RECORD	
Commentary	Value of ¥1,000 invested at inception on 1 January 1998 (dividends reinvested)	
Distance from Europe has provided little protection for Japanese financials, which sold off sharply during the recent debt crisis. Stocks, which we thought were cheap a year ago, got a lot cheaper. On this occasion, however, we resisted adding to our overall position. In fact we have been reducing the Fund's exposure to financials throughout 2011: from a peak of 36% at the end of 2010 to 15% now. What changed our minds? Fresh insight from our global sector team led us to conclude that our financial stocks were riskier than we had previously thought and more vulnerable to macro factors – specifically a potential crisis in the Japanese government bond market. Our disciplined, bottom-up process gives us the conviction to change our view on stocks even if this means exiting underperforming positions. Outside of the financials, your Fund retains its significant overweight exposure to domestic consumer stocks, which have performed well this year. We believe the portfolio's positions continue to trade well below their intrinsic value.	Orbis Japan Equity (Yen) TOPIX Index Avg Japan Equity Fund' 4000 2500 2500 2000 1750 1500 1500 1500 1500 98 99 00 01 02 03 04 05 06 07 08 09 10 11 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X779 X777 X779 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777 X777	
Fund Information	Value of €10 invested at inception on 1 January 2003 (dividends reinvested)	
Cyclicals 24 41 Information and Communications 23 6 Technology 5 16 Financials 15 14 Utilities 0 3 Net Current Assets 1 0 Total 100 100 Top 10 Holdings % % NPEX 9.3 SBI Holdings 4.8 Rakuten 7.0 OBIC 4.4 Yahoo Japan 5.9 NKSJ Holdings 4.3 Nippon Television Network 5.9 H.LS. 4.0 Sundrug 5.8 NTT Urban Development 4.0 Total 5.8 NTT Urban Development 5.4	(0000) = 0000000000000000000000000000000	
Ranking within Japan equity fund peer group [‡] Performance in class currency (net of fees)		
Hundred Contraction of the second reasons in	% Returns Orbis TOPIX Avg Japan Quartile Ranking Orbis Japan (Euro) TOPIX hedged into euro Since Inception (1 Jan 1998) 5.5 (1.8) (2.2) 1 4.2 2.6 Latest 10 years 1.5 (1.8) (3.2) 1 4.2 2.6 Latest 10 years 1.5 (1.8) (3.2) 1 4.2 2.6 Latest 5 years (7.5) (12.3) (13.7) 1 (8.0) (10.6) Latest 3 years 5.1 (2.1) (1.8) 1 3.9 (1.4) Latest year 12.3 (3.5) (4.2) 1 13.3 (2.7) Calendar year 2010 1.2 1.0 2.2 0.2 1.3 Not annualised - - 0.2 1.3 0.2 1.3 Nati mundrawdown 52% 56% 64% 0.5 0.5 5 Risk Measures (Since inception, month end price) - - 1.0 - - -	
investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and cha Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, and €10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in yen and eur terms are defined in the Prospectus. Returns are net of fees, include income and assume reinvestment of dividends. While completeness. *Prior to 29 November 2002 this Fund was a British Virgin Islands investment company. Orbis Japan Eq TOPIX through 31 October 2011 for periods greater than one month. Returns for shorter periods are not shown as high www.fundsinsights.com and www.obsrglobalfundratings.com. TOPIX Total Return Index data source is Tokyo Stock I proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warrantee losses arising from any use of this information. The value of the shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, to buy shares or units of the Orbis Funds. The Orbis Global Equity Strategy and Optimal Strategy are currently	admitted for public marketing in Luxembourg. Collective Investment Schemes (CIS) are generally medium to long-term of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments ges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited, a member of the would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 o currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited, a member of the would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 o currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited. Certain capitalised we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or price volatility and late fund reporting may cause them to be significantly restared. Ratings descriptions are available from Exchange. ¹ Sector Average Fund – Data Source © 2011 Morningstar, Inc. All Rights Reserved. Such information (1) is d to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or an investor's capital is at risk. This Report does not constitute a recommendation, an offer to sell or a solicitation accepting subscriptions of at least US\$50 million from qualified new investors. The Orbis Leveraged Funds remain The Japan Equity Strategy remains open to existing and new investors. For more details, please visit our website.	

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